

Leveraging Al Agents in Banking, ATMs & Tellers

Redefining customer experiences and AI-empowering financial services

RAYA IT – Techforward Summit 2025 Sharm El Sheikh May 16, 2025



- Understanding the concept of AI agents and why they matter in Banking?
- Challenges & Opportunities: Identifying current challenges in traditional banking setups / and Exploring opportunities for Al
- Implementation & Innovation Discovering real-world examples and potential adoption steps
- Al vs HI Personalization vs. Privacy
- Looking Ahead What's Next



Understanding the concept of Al agents and why they matter in Banking?

Introduction to Al agents



- Al agents are software programs that use machine learning and data-driven logic to perform tasks autonomously
- They act like digital co-workers, handling rules-based processes and data-driven tasks while adapting to new information



Why They Matter

- Offer **24/7** availability, reducing **staffing** bottlenecks
- Ensure consistency in decision-making, free from fatigue or oversight
- Improve customer experience through faster responses and personalized interactions
- With recent advances in LLMs, reasoning capabilities are far better than before, enabling more sophisticated decisionmaking



Key Technologies

- GPT-based models, enabling near-human conversation capabilities
- Agentic Al is ideal for integrating with internal systems and external APIs and managing multi-step workflows such as KYC checks or loan approvals. It also leverages memory to retain context across multiple interactions, enabling more consistent, personalized, and intelligent customer experiences over time.





Challenges & Opportunities:
Identifying current challenges in traditional banking setups / and Exploring opportunities for Al

Current challenges in traditional banking

Manual processes

- Multiple forms and handoffs slow down routine tasks like account opening or loan requests
- Excessive paperwork and in-person verifications delay customer onboarding



High operational costs

- Staffing, maintenance, and security overheads are constant drains on resources
- **Branch operating hours** limit convenience for many customers

Compliance issues

- Fraud detection relies heavily on human vigilance, increasing error potential
- Legacy systems make regulatory updates and security enhancements cumbersome

Impact

- Long wait times harm customer satisfaction
- **Competitive gap widens** as digital-first banks innovate faster
- Inconsistent service leads to reputational risk and missed revenue opportunities



The opportunity with Al

Key drivers

- Growth in machine learning solutions that streamline routine processes
- **Demand for faster services** as customers seek convenience and on-demand experiences

Business benefits

- Using RPA (robotic process automation) to streamline repetitive data entry and approvals
- RPA can **dynamically create** or **map forms on the spot**, evolving beyond simple one-to-one mappings
- **Enhanced operational efficiency** through real-time data checks and approvals

Customer experience

- 24/7 self-service channels reduce dependence on branch hours
- **Real-time approvals** and personalized offers elevate satisfaction and loyalty



Benefits for ATM & kiosk operations

Cost savings

- Reduced branch staffing, allowing reallocations to higher-value customer engagements
- Predictive maintenance alerts for kiosks/ATMs, minimizing downtime and repair costs



Improved satisfaction

- Fast self-service capabilities appeal to techsavvy customers
- Natural language interactions make processes less intimidating and more intuitive

Security & compliance

- Al-based fraud detection spots anomalies in real time
- Ensures standardized compliance checks for every transaction





Scalability

- Ability to handle high volumes of account openings or loan applications without bottlenecks
- Rapidly adapt to market growth or seasonal transaction spikes





Implementation & Innovation – Discovering real-world examples and potential adoption steps

Implementation roadmap

Pilot

- Select low-risk, high-impact areas (e.g., kioskbased account opening)
- Collect data on transaction speed, user acceptance, and error rates

Measure

- Compare operational costs and service performance to pre-AI benchmarks
- Monitor user feedback for insights on ease of use and trust

Refine

- Use real-world data to tweak AI algorithms for risk scoring, compliance, or user flows
- Continuously update the LLMs with new patterns and insights

Expand

- **Train staff to handle escalations** and interpret Al-driven decisions
- **Deploy to more** ATMs, kiosks, and possibly digital **channels** like web or mobile apps



Real-world scenarios

Al-empowered self-service

Instant account opening

- Customer wants a new checking account at a kiosk
- Al scans ID, verifies against watchlists, and instantly sets up the account
- Customer leaves with a digital confirmation on their phone

Micro-loan approval

- User selects "apply for a micro-loan" on the ATM screen
- Al retrieves credit history, generates a risk score, and decides within seconds
- Funds are deposited immediately if the score meets preset thresholds

Cheque encashment with advanced verification

- Customer inserts or scans the check at a kiosk
- All uses image recognition to detect micro-text, verify ink authenticity, and spot possible alterations
- If the check is validated, encashment proceeds; suspicious checks escalate to a teller

Hybrid self-service with teller support

Investment account upgrade

- Customer starts an investment account at a kiosk, providing basic financial info
- Al checks for suitability (age, risk tolerance, net worth)
- If flags appear (e.g., unusual risk profile), the system prompts a video chat or in-person advisor to finalize

Mortgage pre-qualification

- Customer enters income and property details at an ATM
- Al calculates approximate loan eligibility, giving a ballpark figure
- For a full application, the user is directed to connect with a mortgage specialist or schedule a branch visit

Complex check deposits

- Customer attempts to deposit a large check exceeding normal thresholds
- Al compares transaction data to previous deposit history
- If deemed high-risk, the system calls for a remote teller or branch manager to review and approve

High-value withdrawal

- Customer requests an unusually large withdrawal from an ATM
- Al detects potential fraud based on account activity patterns
- The transaction is paused until a human supervisor confirms identity (e.g., via video chat or callback)



Al agents for cheque encashment



Intelligent cheque analysis

- Utilizes Al-driven OCR on scanned images
- Extracts and validates fields (date, amount, payee) in real time
- Enhances clarity of scanned data to reduce manual errors



Microtext & ink detection

- Detects hidden or micro-printed text not visible under normal scanning
- Validates ink authenticity to catch forgery or tampering
- Flags abnormalities (altered amounts, faded printing) for closer review



Fraud checks & alerts

- Cross-checks cheque details (account status, watchlists) against bank databases
- Generates real-time risk scoring based on anomalies or repeated patterns
- Initiates **immediate alerts** to reduce potential losses



Human review & compliance

- Routes suspicious or high-value cheques to tellers/supervisors for final approval
- Provides clear audit trails for disputes and regulatory compliance
- Ensures that critical decisions still involve a human in the loop



Al agents for account opening



Real-time onboarding

- ID scanning and verification against watchlists within seconds
- Immediate checks on address validation, employment info, or other required fields



Compliance and KYC

- Consistent risk assessment based on bank-defined rules
- Ensures consistent compliance checks while allowing for human oversight on edge cases
- RPA can input customer data into forms that didn't previously exist, simplifying on-the-fly compliance data entry



Instant account creation

- Generate account details on the spot, with digital or printed confirmations
- Error-free logic that avoids missed signatures or incomplete fields



Error reduction

- Al strictly follows **procedural rules**, removing guesswork
- Audit trails provide clear accountability in case of any dispute



Al agents for loan approvals



Steps in the process

- ATM/kiosk prompts user for baseline financial data (salary range, ID info)
- Al agent retrieves credit history, applies risk scoring, and cross-checks existing loans



Role of Al agents

- Provide rapid preliminary decisions for simpler, lower-risk loans
- Flag borderline cases for human review, ensuring compliance without slowing everything down
- All higher-risk or borderline loans can seamlessly transition to human review, ensuring final checks by a lending officer



Efficiency gains

- Faster turnaround reduces queue times and customer frustration
- Minimizes back-office workloads, cutting operational costs



Risk management

- Real-time fraud analysis thanks to pattern detection and external data sources
- Ensures consistent approval criteria, preventing biases or human error





Al vs HI – Personalization vs. Privacy

Replacing tellers – without losing the personal touch

Al-driven maker-checker

- Al-driven maker-checker with RPA can reduce manual errors and free staff for higher-value tasks
- Al ensures consistency by following the same approval workflows, preventing crucial steps from being missed
- Faster throughput as Al runs continuously, handling high volumes without fatigue
- Reduced compliance risk with clear audit trails and traceable decision logic

Preserving human value

- Human staff dedicate time to complex issues like mortgage advice or wealth management, boosting customer satisfaction
- Increases customer trust by offering **specialized help** for unique or high-stakes scenarios
- Improves staff morale by shifting employees away from repetitive tasks to more meaningful, skill-based roles
- Enables upskilling so employees can become experts in areas where personal guidance truly matters

Building customer trust

- Transparent processes give customers insight into how decisions are made. making AI less intimidating
- Still get human interaction when needed. ensuring people feel valued and supported in major decisions
- **Greater consistency** across all channels (ATMs. kiosks, online), reducing **confusion** about policies or procedures
- Enhanced loyalty as shorter wait times for routine tasks improve overall satisfaction and build confidence in the bank's capabilities



LLMs and Agentic Al

LLMs 101

- GPT and similar models excel at language understanding and real-time generation
- Provide natural, conversational flows without the awkwardness of traditional chathots
- Adapt to user context by referencing prior messages in a conversation
- Serve as a **foundation** for personalized experiences, helping to interpret and respond to a wide range of customer *aueries*
- Modern LLMs show vastly improved reasoning compared to earlier models, enabling them to handle more nuanced banking inquiries

Agentic Al

- Al Agents connects Al to internal APIs or data sources (customer records, credit bureaus)
- Al Agents coordinates multi-step tasks like complex identity checks or layered approvals
- Streamlines integration between large language models and existing banking systems, reducing manual coding
- **Ensures consistency** in workflows by defining clear rules for how and when data is accessed or validated
- Time travel: Using historical states or data and applying them in new interactions, allowing cross-checking older transactions or older forms

Advantages for banking

- Context-aware interactions: the Al remembers previous steps or user preferences, improving continuity
- Scalability: easily adjust to handle more transactions or new services without massive infrastructure changes
- Reduced development time: frameworks like LangChain. CrewAl minimize custom coding and accelerate deployment
- Future-proofing: banks can update or swap out AI models as technology evolves, maintaining a modern customer experience



Looking Ahead



Key Takeaways

- All agents significantly reduce human-driven workloads and error risk
- Real-time data checks accelerate transactions and improve customer satisfaction



Future Innovation

- Potential for advanced fraud alerts, predictive analytics, and in-depth personalization
- Al-driven financial advice could **expand offerings** with **minimal staffing** impact
- Al-driven financial advice and RPA for data movement can expand offerings with minimal extra staffing, while still involving humans in critical steps



Next Steps

- Start with a **small pilot**, gather performance metrics, and refine the approach
- As confidence grows, **scale** across more locations and services to fully realize the benefits



